

SETTING, MANAGING AND ACHIEVING GOALS

LOCATION	DURATION	No. of DELEGATES	COST per person
On-site	1 day	4 -16	£250.00

This course will enable you to identify and set appropriate goals which will motivate, develop and stretch individuals and teams

OUTLINE

In the last decade, in many areas of business life, we have seen the ineffectiveness and failure which results from setting goals which are inappropriate, unrealistic and unreachable. These goals are usually being set without the right amount of (or no) support, lack of adequate knowledge of individual capabilities, training, coaching or resources. Small wonder that the result is often failure.

The ability to set and achieve realistic goals is one hallmark of an effective person. Much difficulty and unhappiness in life comes from a lack of goals, inappropriate goals or the inability to achieve goals.

Being able to set goals which stretch and develop the individual, contribute to the performance delivery of the team and to the overall results of the company is key to the sustained success of organisations.

AIM

To give you the confidence to be able to set, manage and oversee the achievement of appropriate goals.

OBJECTIVES

- To understand what are appropriate and achievable goals.
- To identify the difference between what is challenging and what is unachievable.
- To analyse what causes failure in the achievement of goals.
- To identify what you, and your team-members, need in order to succeed.
- To understand the process of setting and managing goals.
- To be able to set, manage and achieve goals yourself and to do it for your team.

OUTCOMES

- Able to set appropriate goals for yourself and your team-members.
- The discrimination and assertiveness to not accept or set unachievable goals.
- The awareness to know when you are starting to fail and do something about it.
- Ability to manage goals for the members of your team and help them achieve these goals.